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| **Julien**  **Bertazzo**  **Lambert**  Bilingual Software Developer  **ㅡ**  **Julien**  Toronto, ON  M5S  204.232.7354  jbertazzolambert@gmail.com  <https://www.julienbl.me> | horizontal line 3 February 2024  Dear Hiring Manager,  I am writing to apply for the position of backend software developer at Hootsuite. I have been interested in working at Hootsuite since the beginning of my undergraduate degree and, now that I am about to graduate, I believe I have the skills and experience to be an impactful member of your team.  I am coming off a co-op experience at Briza, a high-growth SaaS startup where I had the chance to be part of a high functioning team with seasoned mentors. I very quickly started to make significant contributions to the application and our ability to serve hundreds of quotes to customers every day. This experience certainly improved my technical skills, but what was perhaps most impactful was the development of my communication skills and ability to deliver business value.  During my co-op experience, I had the chance to take the lead on our worker’s compensation project, which was a core part of our business model. This responsibility meant I had to learn quickly to communicate technical and non-technical details within my team, as well as translating technical problems and proposed solutions into time needed and expected business outcomes for upper management. Furthermore, to keep the four large insurance providers that we had on board as customers, our projects could not just be technical solutions, but needed to have a real impact on business. The most significant contribution I made was automating a task that would frequently take 4 months of developer time.  I have always found Hootsuite’s mission to be exciting and impactful, and I would be thrilled to bring my experiences delivering impactful solutions to your team. I would love to have a call sometime in the coming week to further discuss how I would be a good fit for your team.  Sincerely, Julien Bertazzo Lambert |